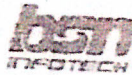


MEMORANDUM OF UNDERSTANDING

By and Between

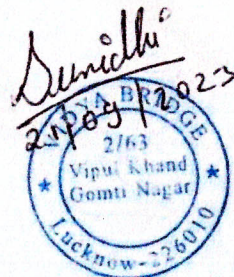
ARYA KANYA PATHSHALA POST GRADUATE COLLEGE
New Shiv Puri, Kila Road, Kurja (Bulandshahar)
UTTAR PRADESH

AND



BSN Infotech Private Limited
2/63, Vipul Khand, Gomti Nagar, Lucknow - 226010

Principal
21-9-2023
Principal
A.K.P. (PG) College
Khurja



This Memorandum of Understanding (MoU) is made and entered on this 21st day of September (month) of 2023 (Year).

Between

ARYA KANYA PATHSHALA POST GRADUATE COLLEGE
New Shiv Puri, Kila Road, Khurja (Bulandshahar)
UTTAR PRADESH (hereinafter 'College'), which is PARTY IN FIRST PART.

And

BSN Infotech Private Limited having it's registered office at 2/63, Vipul Khand, Gomti Nagar, Lucknow (hereinafter 'Company'), which is PARTY IN SECOND PART.

I. PREAMBLE

Reference to Letter no. 35 / AISHE / SNO-UP / 08 / 19 / 2022-23 dated 20.02.2023 All India Survey on Higher Education (AISHE), Uttar Pradesh and Letter No. 2865 / SPD / RUSA / 2022-23 dated 20.02.2023 National Higher Education Mission (RUSA), Uttar Pradesh regarding increase of Gross Enrollment Ratio (GER) by implementing National Education Policy 2020 (NEP2020).


Whereas **ARYA KANYA PATHSHALA POST GRADUATE COLLEGE** New Shiv Puri, Kila Road, Kurja (Bulandshahar) **UTTAR PRADESH** (hereinafter 'College') is desirous of offering additional courses relating to "Course On Accounting and Finance including IT skills", "Project/Summer training for engineering & Management students", "Advanced IT courses with experience on Live project", "Foreign languages courses", "Personality Development/interview training "for the students enrolled in degree / diploma / certificate courses, which is **PARTY IN FIRST PART**:

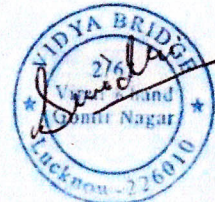
AND whereas, **BSN Infotech Private Limited**, 2/63, Vipul Khand, Gomti Nagar, Lucknow (hereinafter 'Company') is engaged in and desirous of providing online courses relating to "Course On Accounting and Finance including IT skills", "Project/Summer training for engineering & Management students", "Advanced IT courses with experience on Live project", "Foreign languages courses", "Personality Development/interview training "for wide categories of students, which is **PARTY IN SECOND PART**:

IN FURTHERANCE THEREOF, both the parties have agreed and are desirous of long term collaboration in areas of mutual interest and are willing to execute this 'Memorandum of Understanding' for the purposes as indicated in this 'Memorandum of Understanding', HENCE;

II. STATEMENT OF OBJECTIVE

This 'Memorandum of Association' as executed by and between the PARTIES, is to offer courses through 'Online Mode' relating to "Course On Accounting and Finance including IT skills", "Project/Summer training for engineering & Management students", "Advanced IT courses with experience on Live project", "Foreign languages courses", "Personality Development/interview training "etc. with due 'Certification' to be accorded by the second party, in consideration of the requirements related to NEP2020 and increase of GER of


Principal
A.K.P. (PG) College
Khurja



students enrolled at the 'College'. Some training courses are offered on a 'Pro-bono' basis and some are offered with discount in fee for the recommended students of the 'College'. AND:

Such other objectives which the parties may deem fit and proper, in furtherance of the objectives as indicated hereinabove.

III. RESPONSIBILITIES

The parties to this 'Memorandum of Understanding' shall be responsible and accountable for the following responsibilities, jointly and severally.

III.A. JOINT RESPONSIBILITIES


1. The parties shall be jointly responsible for proper and adequately scheduled enrollment, instruction and examination for the courses offered under this memorandum of understanding.
2. The parties shall be jointly responsible to accommodate additional facilities and/or procedures, which may be deemed necessary in furtherance of the objectives of this memorandum of understanding.

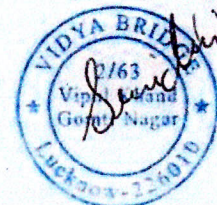
III.B. RESPONSIBILITIES OF PARTY IN FIRST PART

1. The party in FIRST PART shall be responsible to fulfill infrastructural, monitoring etc. requirements of the party in second part and or students enrolled in the courses offered under this memorandum of understanding.
2. The party in FIRST PART shall be responsible to lead and facilitate joint organization of conferences, seminars, trainings, lectures, summer schools or such other events by whatever name called, in furtherance of the objectives of this memorandum of understanding.
3. The party in FIRST PART should share Coupon Code with recommended students for discount in fee or 'Without Fee' (Pro-bono basis) as per course categories.

III.C. RESPONSIBILITIES OF PARTY IN SECOND PART

1. The party in SECOND PART shall be responsible for curriculum planning, syllabus design / revision, online enrollment and online classes to the students, examinations & certifications, in consultation and on concurrence with the designated officers of the College, for such purpose in relation to all courses offered under this memorandum of understanding.
2. The party in SECOND PART shall be responsible for providing adequate online 'Reading & Learning materials' in 'English/Hindi' languages for the convenience of all the students enrolled in all such courses as offered under this memorandum of understanding.
3. The party in SECOND PART shall be responsible to offer some training courses are offered on a 'Pro-bono' basis and some are offered with discount in fee for the


Principal
A.K.P. (PG) College
Khurja



recommended students from the 'College'.

- The party in SECOND PART shall be responsible for enrollment and commencement of online training program of students on their online learning portal "VidyaBridge" in phase wise manner for group of students of 'College'.

IV. COOPERATION UNDERSTANDING

- The parties shall be under the obligation to appoint / nominate persons to initiate and monitor the implementation and execution of all courses offered under this memorandum of understanding as 'Nodal Officers / Coordinators / Program Officers etc.' to purpose of attainment of objectives as enshrined under this memorandum of understanding.
- The 'Nodal Officers / Coordinators / Program Officers' shall meet once every 6 months and shall cause to monitor progress of for proper implementation of the program.

V. COURSES & RELATED DETAILS

- Notwithstanding any relative financial obligation to operate between the parties, the PARTY IN SECOND PART shall facilitate the PARTY IN FIRST PART to offer the courses with such titles, description, fee, contents etc. as indicated below, and not otherwise-

1(A) Online Courses offered with discount in fee to students recommended by 'College'

- Government Approved Courses (Certified by UPDFSCO)

| S.No. | Title of Course | Duration | Fees |
|-------|-------------------------------------|----------|------|
| 1 | Diploma in IT('O' Level Equivalent) | 1 Year | 8500 |
| 2. | Course on Computer Concepts(CCC) | 2 Months | 2400 |

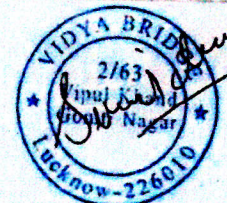
- Courses on Foreign Languages

| S.No. | Title of Course | Duration | Fee | Discount Amount | Fee Payable After Discount |
|-------|--|----------|------|-----------------|----------------------------|
| 1 | Certificate Course in French Language | 12 Weeks | 8000 | 3200 | 4800 |
| 2 | Certificate Course in German Language | 12 Weeks | 8000 | 3200 | 4800 |
| 3 | Certificate Course in Persian Language | 12 Weeks | 4000 | 1600 | 2400 |
| 4 | Certificate Course in Spanish Language | 12 Weeks | 8000 | 3200 | 4800 |
| 5 | Certificate Course in English Language | 12 Weeks | 3000 | 1200 | 1800 |

- Course on Accounting And Finance Including IT Skills

| S. No. | Title of Course | Duration | Fee | Discount Amount | Fee Payable After Discount |
|--------|-----------------------------|----------|------|-----------------|----------------------------|
| 1 | Industry Ready Professional | 8 Weeks | 8000 | 3200 | 4800 |

Principal
A.K.P. (PG) College
Khurja



| | | | | | |
|----|---|----------|------|------|------|
| 2 | Certificate Course in stenography | 8 Weeks | 1000 | NA | 1000 |
| 3 | Certificate Course in Accounts Book Keeping | 8 Weeks | 2000 | 800 | 1200 |
| 4 | Certificate Course in Accountancy & Audit | 12 Weeks | 3000 | 1200 | 1800 |
| 5 | Certificate Course in Legal Service Assistance | 8 Weeks | 1000 | NA | 1000 |
| 6 | Certificate Course in Retail Sales Management | 8 Weeks | 1000 | NA | 1000 |
| 7 | Certificate Course in Project Planning & Advisor | 8 Weeks | 2000 | 800 | 1200 |
| 8 | Financial Planning Advisor | 8 Weeks | 5000 | 2000 | 3000 |
| 9 | Tax planner & Tax Consultant | 8 Weeks | 5000 | 2000 | 3000 |
| 10 | Financial Statement Analyst | 8 Weeks | 4000 | 1600 | 2400 |
| 11 | Inventory & Stock Operation | 8 Weeks | 2000 | 800 | 1200 |
| 12 | Small Trading Business Operation System | 8 Weeks | 5000 | 2000 | 3000 |
| 13 | Professional Advisor - PF, ESIC, Group Insurance & Labour Law | 8 Weeks | 5000 | 2000 | 3000 |

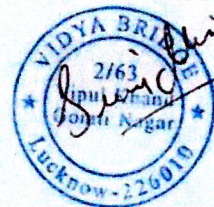
iv. Computer Literacy Application, Information Technology & Management

| S. No. | Title of Course | Duration | Fee | Discount Amount | Fee Payable After Discount |
|--------|--|----------|------|-----------------|----------------------------|
| 1 | Summer/Project Training for engineering & Management students. | 3 Months | 8000 | 3000 | 5000 |
| 2 | Advance IT Courses with experience on Live Project. | 3 Months | 8000 | 3000 | 5000 |
| 3 | Certificate course in Web Designing | 8 Weeks | 2000 | NA | 2000 |
| 4 | Certificate course in Computer Application | 8 Weeks | 2000 | NA | 2000 |
| 5 | Certificate course in ICT | 8 Weeks | 2000 | NA | 2000 |
| 6 | Certificate course in Desktop Publishing | 8 Weeks | 2000 | NA | 2000 |
| 7 | Certificate course in Hardware Technology & Networking | 8 Weeks | 2000 | NA | 2000 |
| 8 | Certificate course in Database Administration | 8 Weeks | 5000 | 1000 | 4000 |
| 9 | Certificate course in Software Testing | 8 Weeks | 5000 | 1000 | 4000 |
| 10 | Certificate course in Software Design & Coding | 8 Weeks | 5000 | 1000 | 4000 |
| 11 | ERP Implementation Associate | 8 Weeks | 5000 | 1000 | 4000 |

v. Personality Development Courses

| S. No. | Title of Course | Duration | Fee | Discount Amount | Fee Payable After Discount |
|--------|---|----------|------|-----------------|----------------------------|
| 1 | Career Enhancement Techniques | 8 Weeks | 4500 | 3500 | 1000 |
| 2 | Communication & Soft Skills | 8 Weeks | 3000 | 2000 | 1000 |
| 3 | Personality Development & Interview skills for Beginner's | 4 Weeks | 1000 | NA | 1000 |
| 4 | Improve your Networking skills | 4 Weeks | 500 | NA | 500 |
| 5 | Vocabulary Extension Exercises | 4 Weeks | 500 | NA | 500 |
| 6 | Conscious and subconscious mind programming | 4 Weeks | 500 | NA | 500 |

Principal
Principal
A.K.P. (PG) College
Khurja



| | | | | | |
|---|-------------------------------------|---------|-----|----|-----|
| 7 | Training on Assertive Communication | 4 Weeks | 500 | NA | 500 |
|---|-------------------------------------|---------|-----|----|-----|

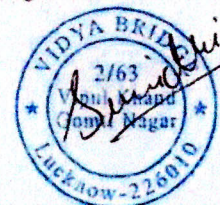
Remark - 18% GST extra chargeable in all above course Fee

1(B) Online Courses offered Without Fee (Pro-bono basis) to students recommended by 'College'

| S.No. | Course Stream | Course Name | Duration (hours) | Duration (Week) |
|-------|--|---|------------------|-----------------|
| 1 | IT Technical | Certificate Course in Basic Computer Skills | 40 | 8 Weeks |
| 2 | | Certificate Course in Word, Spreadsheet & Presentation Tools (MS Office) | 40 | 8 Weeks |
| 3 | | Digital Financial Tools and Applications in IT | 40 | 8 Weeks |
| 4 | | Futureskills and Cyber Security in IT | 40 | 8 Weeks |
| 5 | | Certificate Course in Typewriting | 40 | 8 Weeks |
| 6 | | Certificate Course in Sales & Marketing Management | 40 | 8 Weeks |
| 7 | Course on Accounting And Finance Including IT Skills | Certificate Course in Computerized Accountancy on ERP (A complete Business Accounting software with complete ERP) | 120 | 12 Weeks |
| 8 | | Certificate Course in Education Sector ERP (A complete college & school management software with complete ERP) | 120 | 12 Weeks |
| 9 | | Certificate Course in Business Accounting system | 40 | 8 Weeks |
| 10 | Personality Development & Interview Skills | Training on Effective Communication | 20 | 4 Weeks |
| 11 | | Training of Public Speaking & Group Discussion | 20 | 4 Weeks |
| 12 | | Training on Improvement of presentation skills | 20 | 4 Weeks |
| 13 | | Training on Time Management & Decision making | 20 | 4 Weeks |
| 14 | | Improve your interview skills | 20 | 4 Weeks |
| 15 | | Creating a positive mind frame | 20 | 4 Weeks |
| 16 | | Confidence Building sessions | 20 | 4 Weeks |

Remark- Registration Charges of Rs. 1000/- for certification applicable on above training courses

Signature
Principal
A.K.P. (PG) College
Khurja



This 'Memorandum of Understanding' is hereby accepted and signed by each PARTY through their authorized representatives as indicated below:

For and on behalf of the College

For and on behalf of the Company

21/9/2023
Name: (Prof. Sampal vy)

Name: Sunidhi Chauhan

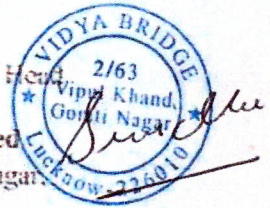
Designation: *Principal, A.K.P. (PG) College, Khurja, (Bulandshahr)*

Designation: Deputy State Head

ARYA KANYA PATHSHALA
POST GRADUATE COLLEGE
New Shiv Puri, Kila Road Khurja
(Bulandshahar)

BSN Infotech Private Limited

2/63, Vipul Khand, Gomti Nagar,
Lucknow-226010



Witness:

Witness:

1. *Meehu*
(Mrs. Meehu Singh)

1. Mahi Mishra (Operation sales executive)

2. *Anamika*
Dr. Anamika Dwivedi

2. *Shikha Mishra*

Place: *Khurja*

Date: *21-09-2023*

21/9/2023
Principal
A.K.P. (PG) College
Khurja